



**Post Graduate Diploma in Agricultural Extension Management (PGDAEM)  
I Semester Supplementary Examination for 14<sup>th</sup> Batch (2020-21)**

**AEM 102: Facilitation for Development (2 Credits)**

**Maximum Marks: 70**

**Duration: 2 ½ hrs**

**Answer ANY FIVE questions. All questions carry equal marks.**

1. Describe in detail about facilitating change among organizations. 14 marks
2. Write short notes on **any two** of the following: 2x7=  
a) Iceberg system thinking Model and McClelland's Human Motivation Theory 14 marks  
b) Fundamental differences between a trainer and a facilitator  
c) Different types of facilitation skills needed by an extension worker  
d) Tools for self-discovery
3. Meaning, types, roles, purpose, engagement attributes and usefulness of facilitators. 14 marks
4. Briefly explain about the different facilitation techniques and tools. 14 marks
5. Explain briefly on the following:  
a) Facilitator's Tool Box 4 marks  
b) Characteristics of good facilitators with examples 4 marks  
c) Write the importance of networking in facilitation. 3 marks  
d) Agro Ecosystem Analysis (AESAs) 3 marks  
e) Define the terms Trust and Accountability 3 marks
6. Explain the basic principles of facilitation for development. 14 marks
7. What are the desired attributes of a facilitator for development? Explain in detail. 14 marks
8. Write in detail about Innovation platforms-meaning, importance, levels and models. 14 marks