



**Post Graduate Diploma in Agricultural Extension Management (PGDAEM)
Supplementary Examination for 14th batch (2020-21)&15th batch (2021-22)**

AEM 102: Facilitation for Development (2 Credits)

Maximum Marks: 70

Duration: 2 ½ hrs

Answer any FIVE questions. Each Question carry 14 marks.

1. Differentiate between training and facilitation. Explain the basic principles of facilitation for development. 14 marks
2. a) Write about desired attributes of a facilitator. 2x7 =
b) Explain McClelland's Human Motivation Theory. 14 marks
3. Describe facilitating change in an individual, group and among organisations. 14 marks
4. Explain in detail about Innovation Platforms (IPs) and its contribution towards development of different agriculture sectors. 14 marks
5. Write short notes on the following:
 - a) Networking and contribution in establishing strong extension relationships 4 marks
 - b) Engagement attributes and Usefulness of a facilitator 4 marks
 - c) Types and roles of stake holders in development 3 marks
 - d) Building trust and accountability 3 marks
6. Discuss the facilitation skills that contribute in dissemination of information for development. 14 marks
7. a) Write about the tools and techniques used for effective facilitation. 7 marks
b) Explain development of collective and shared goals. 7 marks
8. Lis down and explain the facilitator's tool box. 14 marks

Veenita
12/3/2023

डॉ. विनीता कुमारी

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