



**Post Graduate Diploma in Agricultural Extension Management (PGDAEM)
I Semester final Examination for 14th batch, 2020-21**

AEM 105: Leadership and Management Skills (3 Credits)

Maximum Marks: 70

Duration: 2 ½ hrs

Answer ANY FIVE questions. All Questions carry equal marks.

1. Define leadership. Explain its functions and different leadership styles. 14 marks
2. Explain briefly on **any two** of the following: 2x7=
a) Maslow's Hierarchy of Needs 14 marks
b) Scientific Management Approach
c) Methods of Communication
3. Describe the process and nature of creative thinking. 14 marks
4. Write down the steps in MBO process. List down the advantages and limitations of MBO. 14 marks
5. Write short notes on the following:
a) SWOT Analysis 4 marks
b) Consensus building 4 marks
c) Characteristics of goals 3 marks
d) Principles of HRM in Extension. 3 marks
6. Discuss the different decision making models that helps in management. 14 marks
7. Write down the steps and factors affecting group decision making. 14 marks
Explain the tools used for group decision making.
8. Describe the sources of stress to extension professionals and its symptoms. Highlight and write on individual stress and organizational cost of stress. 14 marks

Veenita

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