



**Post Graduate Diploma in Agricultural Extension Management (PGDAEM)
Supplementary Examination for 14th batch (2020-21)&15th batch (2021-22)**

AEM-105:Leadership and Management Skills (3 Credits)

Maximum Marks: 70

Duration: 2 ½ hrs

Answer any FIVE questions. Each Question carry 14 marks.

1. Discuss the qualities and dimensions of leadership behavior. 14 marks
2. a) Explain different techniques and practices for motivation. 2x7=
b) List down the principles of management. 14 marks
3. Discuss the role of Manager to elevate Extension system. 14 marks
4. Describe the importance and scope of strategic planning. 14 marks
5. Write short notes on the following:
a) Feedback and types of feedback 4 marks
b) Theories of group development 4 marks
c) Tools for Group Decision Making 3 marks
d) Symptoms and Consequences of stress 3 marks
6. Explain decision making models with illustrations. 14 marks
7. a) Briefly explain the steps in problem solving. 7 marks
b) Enlist the functions of Human Resource management 7 marks
8. Define conflict and explain the sources of conflict in extension Organizations. 14 marks

Signature
16/3/2023

डॉ. विनीता कुमारी

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