



Post Graduate Diploma in Agricultural Extension Management (PGDAEM)
Academic year, 2022-23

Supplementary examinations for 15th batch (2021-22) and 16th batch (2022-23)

AEM 105: Leadership and Management Skills (3 Credits)

Maximum Marks: 70

Duration: 2 ½ hrs

Answer any 5 questions. Each Question carry 14 marks.

1. Define leadership behavior and enumerate different styles and their implication in group situations. 14 marks
2. a) Differentiate between delegation and decentralization. 7 marks
b) Explain transformational leadership in extension organizations with an example. 7 marks
3. List the objectives of self-appraisal and discuss the steps to be undertaken for performance discussion and performance counselling. 14 marks
4. Describe creativity and its different components. How will you make use of divergent thinking in solving problems of rural people? 14 marks
5. Write short notes on the following:
 - a) Ethics and values of management in organizational integrity. 4 marks
 - b) System theory Vs contingency theory 4 marks
 - c) Maslow's theory of motivation and their implications 3 marks
 - d) Identification methods of training needs of extension personnel 3 marks
6. Explain different models and styles of decision making process and role of communication in decisions making for the extension workers. 14 marks
7. a) Discuss group approach in team building process. 7 marks
b) Write the source of conflict and approaches in conflict management. 7 marks
8. Describe how to understand the problem solving behavior of a field level extension personnel. Write down about different time management techniques and how procrastination can be helpful for problem solving at village level. 14 marks

Veenita
21/4/2024

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