

**National Institute of Agricultural Extension Management (MANAGE),
Rajendranagar, Hyderabad - 500 030**

**Assignment Topics for
AWM 201: WAREHOUSE RECEIPT MANAGEMENT**

(Note – Attempt any two topics/questions and submit online as per the information provided in Guidelines)

- 1) What do you mean by negotiable warehouse receipt system? How can Negotiable Warehouse Receipt (NWR) finance contribute towards increasing income of farmers? What are the scientific measures to be taken in storage to compliment these advantages?
- 2) How has the negotiable warehouse receipt system expressed its advantages over non-negotiable warehouse receipt system? Explain major differences between a Negotiable and a Non-negotiable Warehouse Receipt. What are the different measures adopted by the Government to make warehouse receipt truly negotiable. What is the role played by authorities like WDRA in developing negotiable warehouse receipt system in the country.
- 3) Agricultural credit is considered as one of the most important factors in agriculture development of a country. It helps in meeting farmers needs for capital, to purchase agri-inputs, repaying loans and also to meet a number of family and social commitments. In this context how warehouse receipt financing act as an instrument of agri-financing? Suggest some measure to strengthen the warehouse receipt financing mainly for smallholders.
- 4) Digitalization has been adopted in many fields of transactions especially in agri-warehousing sector. The eNWR system is going to assume greater significance in warehousing for its ability to overcome risk involved in using the paper based document. It will also help in evolving a transparent, secure and dynamic process leading to higher efficiency. On this line, how will eNWRs prove to be beneficial for all the stakeholders involved in agri-warehousing sector. What are the advantages of eNWR as compared to paper based warehouse receipts.
- 5) Electronic Negotiable Warehouse Receipts has a huge scope in transforming rural economy. By looking into its potential, the Warehousing Development and Regulatory Authority (WDRA) set-up of a Repository System on the lines similar to the Depository system in shares and securities. How will this system helps in management of eNWRs in a transparent, secure and seamless manner? How will it safeguard the interest of the depositor/ holder of this instrument of title to underlying goods.
- 6) Explain, in detail, the process of pledge creation, pledge closure and pledge invocation in the case of eNWRs under repository platform. What are the steps to be followed in off-market transfer of eNWRs?

Assignment Topics for AWM 202 : RISK MANAGEMENT

(Note – Attempt any two topics/ questions and submit online as per the information provided in Guidelines)

- 1) Risks is a situation where one can get exposed to unwanted circumstances which may adversely affect the operations required to be performed efficiently for overall performance of an organization. In this context, kindly explain different risk involved in setting up of a warehouse. Also discuss about the precautions to be taken to address the same.
- 2) Absolute risks which depends on both internal and external factors are considered as real risks as their occurrence will always lead to losses. These risks will always be associated with a business and therefore, need thorough planning to mitigate them. Kindly mention some of the important external factors associated with absolute risk. How can absolute risk be minimized by sharing with other agencies. Also discuss the preventive measures to be adopted by an organization to avoid the absolute risk?
- 3) It is difficult to completely eliminate the risk associated with agri-warehouse business. There are measures available to transfer the risk to an outside agency against a premium, still it is considered appropriate to avoid occurrence of an event of risk, why so, kindly explain. Also discuss different steps involved in management of risk.
- 4) What are different risk control measures to be adopted to prevent and minimize losses. Signage has an important role to play in controlling the risk associated with agri-warehouses, kindly explain with the help of an example.
- 5) While granting the insurance cover, the insurance companies look into internal control systems and precautions taken by the company to minimize losses due to any hazard. In this context, what are the characteristics of a sound internal control system to be followed at a warehouse to avoid associated risk? Explain in details.
- 6) “Risk management is not onetime but continuous process” kindly explain with the help of an example.

Assignment Topics for AWM 203 : Agri-warehousing Cost Management

(Note – Attempt any two topics/ questions and submit online as per the information provided in Guidelines)

- 1) Construction of warehouse has to be a well thought out and calculated decision for involvement of heavy costs. What are the different fixed cost involved in establishing a warehouse making the decision vital for its long run viability. Why is it considered so important to have provision for future expansion while finalizing a location for construction of warehouse. What are the pros and cons of having land for future expansion. Kindly explain.
- 2) It is important to understand various types of expenditure involved in establishment and operation of a warehouse. Kindly explain these expenditures which also make an input for assessing financial viability of investment by using different financial appraisal techniques. Also mention, different discounting and non-discounting techniques used for financial appraisal in agri-warehousing.
- 3) Warehousing organizations collect charges from depositor for providing storage space and preserving the quality of stored commodities. What are important factors to be taken into consideration while fixing these charges? Also discuss the strategy of rebate or concession in tariff for optimum utilization of warehousing space.
- 4) It is very important to assess the performance of a warehouse both in terms of space utilization and financial performance. What are the different reports prepared to assess the physical and financial performance of a warehouse. How would these reports be helpful in assessing the performance of warehouse business? Kindly discuss.
- 5) Warehousing has become comprehensive and services of a warehouse are not confined just to providing storage space leading to different means of income generation. What are the different sources of income generation at a warehouse. What is the concept used while compiling income from different sources? Kindly explain.
- 6) Elucidate the concept of brand equity' and its different components. How can the concept be beneficial for a player operating in agri-warehousing sector?

Assignment Topics for AWM 204 : RECORD MANAGEMENT

(Note – Attempt any two topics/ questions and submit online as per the information provided in Guidelines)

- 1) Proper maintenance of records on wide range of activities taking place at an agri-warehouse provides information for making sound business management decisions. An understanding of complete cycle of activities taking place at a warehouse may help in developing an effective and sound record management system. Kindly explain.
- 2) Warehousing has emerged as a concept from traditional godowns to modern-day scientific warehouses providing a wide range of services like cleaning, grading, packaging and distribution in addition to core activity of storage and presentation of goods. How important is application of technology for ensuring smooth and efficient operations of various activities? Kindly explain with the help of some examples of application of technology in agri-warehousing.
- 3) A stock record is a set of documents systematically designed, organized and maintained throughout the storage period of the stock till the completion of its retention period. In this context, kindly explain that how is stock different from stock and what are the major benefits of maintaining stock records. Also mention the different types of records maintained in a warehouse to document information on stored goods.
- 4) It is important to maintain the quality of the agri-commodities stored in a warehouse which involves regular inspection and performing various technical operations. With this as an objective, how can record management serve as a baseline for quality management of stock? Explain in details.
- 5) The primary activity of a warehouse is to receive the commodity for its storage and its delivery as per agreed terms of storage. Maintaining complete record of receiving and dispatch of goods stored in a warehouse covers the documentation of complete transaction related processes. In this context, how is inward movement of good different from outward movement of goods? Explain various steps involved in depositing a commodity in warehouse.
- 6) What are the advantages of using technology enabled record management system in agri-warehousing? Discuss in detail along with its key components.

Assignment Topics for AWM 205: RELATIONSHIP MANAGEMENT

(Note – Attempt any two topics/ questions and submit online as per the information provided in Guidelines)

1. Agri-warehousing in recent past has become very comprehensive offering services beyond storage and preservation. Why has this evolution of warehousing sector made skills to manage people so important in addition to technical skills to operate a warehouse successfully. What are the different types of interpersonal, informational and decisional roles to be played by a manager, kindly explain the same from warehouseman perspective.
2. Why is it important for a warehouseman to understand the intellectual and physical abilities of the resources available to him? How would this understanding help in improving the capacity of an individual to perform various tasks in a job. Write a short note.
3. It is important for manager to understand the behavior of individuals working in a group. How can a manager help at each stage in the process of development of group? Support of manager at each stage to speed up the process of group development may kindly be explained separately.
4. Communication has an important role to play in group. What are the major functions performed by communication within a group. Also, explain about the flow of communication along with its relevance for flow in different directions.
5. Planning refers to defining goals and working out a strategy to achieve the same. However, in case of a warehouse business, broad goals for the organization will be defined by Head Office and warehouseman will only be required to align its activities and planning at the warehouse level to help the organization achieve overall goals. The planning will be influenced by both internal and external factors. In this context what do you mean by external factors? How would a change in external factors influence planning? Kindly explain with the help of a few examples.
6. Proper networking and management of relationships with different stakeholders is vital in defining the overall success of a warehouse. What are the major stakeholders in the field of agri-warehousing and the role played by them. How is it important to efficiently manage the relationships with these stakeholders for successful operation of a warehouse?
